



# A Total Solutions Consultancy and EPC Company

## UNAUDITED FINANCIAL RESULTS (PROVISIONAL) FOR THE QUARTER ENDED 31st DECEMBER, 2012

PART I		(₹ In Lakhs)					
Sl. No.	Particulars	STANDALONE					
		QUARTER ENDED		NINE MONTHS ENDED		FINANCIAL YEAR ENDED	
		31 Dec-12 (Unaudited)	30 Sep-12 (Unaudited)	31 Dec-11 (Unaudited)	31 Dec-12 (Unaudited)	31 Dec-11 (Unaudited)	31 Mar-12 (Audited)
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
<b>1.</b>	<b>Income from operations</b>						
a)	Net Sales/ Income From Operations	60476.91	66773.48	79249.59	199249.42	247351.54	369882.43
b)	Other Operating Income	-	-	-	-	-	-
	Total income from operations (net)	60476.91	66773.48	79249.59	199249.42	247351.54	369882.43
<b>2.</b>	<b>Expenses</b>						
a)	Cost of materials consumed	-	-	-	-	-	-
b)	Purchases of stock-in-trade	-	-	-	-	-	-
c)	Changes in inventories of finished goods, work-in-progress and stock-in-trade	-	-	-	-	-	-
d)	Employee benefits expense	14438.77	15494.18	13686.87	43778.59	40931.05	54168.93
e)	Depreciation and amortisation expense	241.65	346.78	281.05	835.98	866.36	1944.90
f)	Other expenses						
	I) Sub-Contract payment	8717.84	11523.67	15581.09	40145.19	43881.99	67196.93
	II) Construction material	19243.92	16409.81	25754.24	53065.17	93058.42	151652.92
	III) Other expenses	4965.64	6469.50	6003.48	17183.43	17004.40	26543.94
	<b>Total expenses</b>	47607.82	50243.94	61306.73	155008.36	195742.22	301507.62
<b>3.</b>	<b>Profit from Operations before Other Income, finance costs &amp; Exceptional items (1-2)</b>	12869.09	16529.54	17942.86	44241.06	51609.32	68374.81
4	Other Income	6692.85	7098.85	4443.35	21117.03	14016.67	23217.74
<b>5.</b>	<b>Profit from ordinary activities before finance cost &amp; Exceptional Items (3+4)</b>	19561.94	23628.39	22386.21	65358.09	65625.99	91592.55
6.	Finance costs	0.00	12.29	0.00	12.46	0.00	116.02
<b>7.</b>	<b>Profit from ordinary activities after finance cost but before Exceptional Items (5-6)</b>	19561.94	23616.10	22386.21	65345.63	65625.99	91476.53
8.	Exceptional items	-	-	-	-	-	-
<b>9.</b>	<b>Profit from Ordinary Activities before tax (7-8)</b>	19561.94	23616.10	22386.21	65345.63	65625.99	91476.53
10.a	Provision for Taxation	6552.49	8299.44	7937.35	22047.72	23337.07	32025.99
10.b	Short/ (Excess) Provision for earlier years	-	0.72	(16.05)	0.72	(16.05)	(318.66)
10.c	Provision for Deferred Tax Liability/(Asset) including earlier years adjustment	(223.59)	(808.73)	(661.10)	(1489.81)	(2292.92)	(3862.33)
<b>11.</b>	<b>Net Profit from Ordinary Activities after tax (9-10)</b>	13233.04	16124.67	15126.01	44787.00	44597.89	63631.53
12.	Extraordinary Items (net of tax expense)	-	-	-	-	-	-
<b>13.</b>	<b>Net Profit for the period (11-12)</b>	13233.04	16124.67	15126.01	44787.00	44597.89	63631.53
<b>14.</b>	<b>Paid-up equity share capital ( Face Value of ₹ 5/-)</b>	16846.84	16846.84	16846.84	16846.84	16846.84	16846.84
15.	Reserves excluding Revaluation Reserves	-	-	-	-	-	167557.67
<b>16.</b>	<b>Earning Per Share (EPS)</b>						
i)	Basic & diluted EPS before Extraordinary items in ₹	3.93	4.78	4.49	13.29	13.24	18.89
ii)	Basic & diluted EPS after Extraordinary items in ₹	3.93	4.78	4.49	13.29	13.24	18.89

PART II							
A PARTICULARS OF SHAREHOLDING							
<b>1.</b>	<b>Public Shareholding</b>						
	--Number of Shares	66036060	66036060	66036060	66036060	66036060	66036060
	--Percentage of Share holding	19.599%	19.599%	19.599%	19.599%	19.599%	19.599%
<b>2.</b>	<b>Promoters and Promoter group Shareholding</b>						
a)	Pledged/ Encumbered						
	-- Number of Shares	-	-	-	-	-	-
	-- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	-
	-- Percentage of Shares (as a % of the total share capital of the company)	-	-	-	-	-	-
b)	Non- encumbered						
	-- Number of Shares	270900540	270900540	270900540	270900540	270900540	270900540
	-- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%
	-- Percentage of Shares (as a % of the total share capital of the company)	80.401%	80.401%	80.401%	80.401%	80.401%	80.401%

Particulars		Three months ended 31-Dec-12	
B	INVESTOR COMPLAINTS	IN NUMBERS	
	Pending at the beginning of the quarter	0	
	Received during the quarter	42	
	Disposed of during the quarter	42	
	Remaining unresolved at the end of the quarter	0	

Segment-wise Revenue, Results and Capital Employed		(₹ In Lakhs)					
Particulars	STANDALONE						
	QUARTER ENDED			NINE MONTHS ENDED		FINANCIAL YEAR ENDED	
	31 Dec-12 (Unaudited)	30 Sep-12 (Unaudited)	31 Dec-11 (Unaudited)	31 Dec-12 (Unaudited)	31 Dec-11 (Unaudited)	31 Mar-12 (Audited)	
<b>Segment Revenue</b>							
Consultancy & Engineering Projects	28955.00	35283.90	32326.79	93158.45	88621.05	120731.11	
Turnkey Projects	31521.91	31489.58	46922.80	106090.97	158730.49	249151.32	
<b>Total</b>	<b>60476.91</b>	<b>66773.48</b>	<b>79249.59</b>	<b>199249.42</b>	<b>247351.54</b>	<b>369882.43</b>	
<b>Segment Profit from operations</b>							
Consultancy & Engineering Projects	12017.32	15299.41	14553.75	39346.58	38067.50	51090.88	
Turnkey Projects	2409.40	2619.43	4812.19	9530.39	17699.57	24521.08	
<b>Total (a)</b>	<b>14426.72</b>	<b>17918.84</b>	<b>19365.94</b>	<b>48876.97</b>	<b>55767.07</b>	<b>75611.96</b>	
Prior period adjustments	0.00	12.29	100.88	0.00	198.80	191.57	
Interest	0.00	0.00	0.00	12.46	0.00	116.02	
Other un- allocable expenditure	1557.63	1389.30	1322.20	4635.91	3958.95	7045.58	
<b>Total (b)</b>	<b>1557.63</b>	<b>1401.59</b>	<b>1423.08</b>	<b>4648.37</b>	<b>4157.75</b>	<b>7353.17</b>	
<b>Other Income (c)</b>	<b>6692.85</b>	<b>7098.85</b>	<b>4443.35</b>	<b>21117.03</b>	<b>14016.67</b>	<b>23217.74</b>	
<b>Profit Before Tax (a-b+c)</b>	<b>19561.94</b>	<b>23616.10</b>	<b>22386.21</b>	<b>65345.63</b>	<b>65625.99</b>	<b>91476.53</b>	
Capital Employed *	229191.51	215958.47	188809.86	229191.51	188809.86	184404.51	

\*Fixed assets used in the company's business or liabilities contracted have not been identified to any of the reportable segments, as the fixed assets and support services are used interchangeably between segments. Accordingly, no disclosure relating to total segment assets and liabilities has been made.

In Turnkey Projects of the company, margins do not accrue uniformly during the year. Hence, the financial performance of the segments can be discerned only on the basis of the figures for the full year.

#### NOTES :

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 29.01.2013.
- The Auditors of the Company have carried out "Limited Review" of the above financial results.
- Previous quarter's/period's figures have been restated and / regrouped wherever necessary to make them comparable with current quarter's/period's figures.

Place: New Delhi

Dated : 29th January, 2013

By Order of the Board  
For Engineers India Limited

Sd/  
(Ram Singh)  
Director (Finance)



इंजीनियर्स  
इंडिया लिमिटेड  
(भारत सरकार का उपक्रम)



ENGINEERS  
INDIA LIMITED

(A Govt. of India Undertaking)

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