



Engineers India Limited



Investor Presentation 3rd Quarter Results : FY 25-26



Delivering Excellence Through People

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Quarterly Financial Performance Q3 and 9 Monthly

Q3 FY25-26 Performance Summary - Standalone

Rs Mn

TURNOVER	Q3 25-26	Q2 25-26	Q1 25-26	Q1 24-25	Q2 24-25	Q3 24-25	Q4 24-25
Consultancy – Domestic	3830.47	3414.32	3340.68	2617.89	2787.02	3087.54	4585.67
Consultancy – Overseas	904.87	698.65	740.60	847.53	1042.60	980.36	839.03
Consultancy Total	4735.34	4112.97	4081.28	3465.42	3829.62	4067.90	5424.70
Turnkey	7201.01	4891.06	4490.20	2640.81	2934.71	3433.72	4486.64
Consultancy + Turnkey	11936.35	9004.03	8571.48	6106.23	6764.33	7501.62	9911.34
Other Income	579.56	478.37	349.64	376.96	529.49	370.46	419.54
Total Income	12515.91	9482.40	8921.11	6483.19	7293.82	7872.08	10330.88
SEGMENT PROFIT	Q3 25-26	Q2 25-26	Q1 25-26	Q1 24-25	Q2 24-25	Q3 24-25	Q4 23-24
Consultancy	1042.99	1164.13	682.17	521.56	741.36	1047.98	2785.37
Turnkey	2736.87	243.45	249.71	211.69	165.21	189.20	487.80
Total	3779.86	1407.58	931.88	733.25	906.57	1237.18	3273.17

Note: All figures are on standalone basis

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9M FY25-26 Performance Summary - Standalone

Rs Mn

TURNOVER	9M 25-26	9M 24-25	9M 23-24
Consultancy – Domestic	10585.47	8492.45	8682.02
Consultancy - Overseas	2344.12	2870.49	1976.31
Consultancy Total	12929.59	11362.94	10658.33
Turnkey	16582.27	9009.24	13760.57
Consultancy + Turnkey	29511.86	20372.18	24418.90
Other Income	1407.56	1276.91	1684.79
Total Income	30919.42	21649.09	26103.69

SEGMENT PROFIT	9M 25-26	9M 24-25	9M 23-24
Consultancy	2889.29	2310.89	2360.96
Turnkey	3230.02	566.10	823.89
Total	6119.31	2876.99	3184.85

Note: All figures are on standalone basis

Q3 & 9M FY25-26: Performance Summary – Standalone

Rs Mn

	Q3 25-26	Q2 25-26	Q1 25-26	Q1 24-25	Q2 24-25	Q3 24-25	Q4 24-25
PBT	3953.66	1495.79	937.63	736.40	999.70	1181.35	3249.84
PAT	3017.36	1149.08	700.8	547.79	791.21	881.04	2432.33
EPS#	5.37	2.04	1.25	0.97	1.41	1.57	4.33

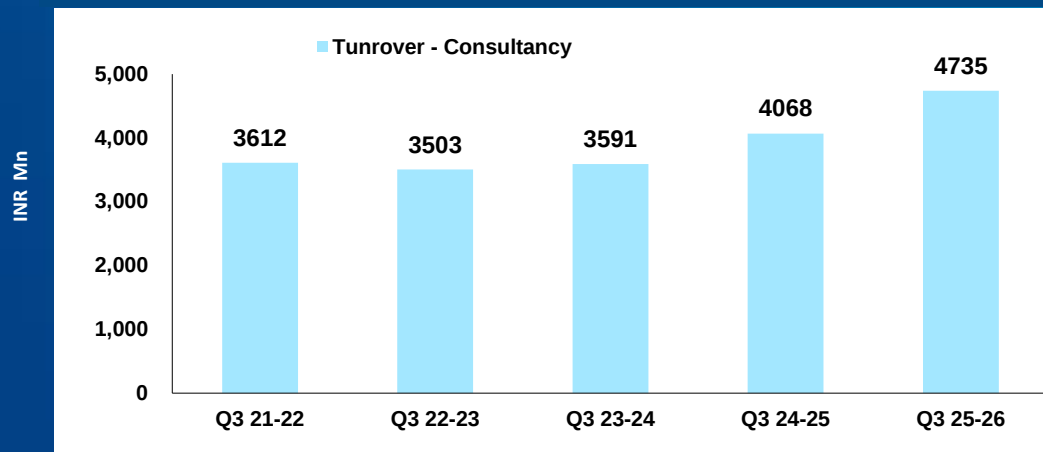
	9M 25-26	9M 24-25	9M 23-24
PBT	6387.08	2917.44	3539.64
PAT	4867.24	2220.04	2660.52
EPS#	8.66	3.95	4.73

Note: All figures are on standalone basis

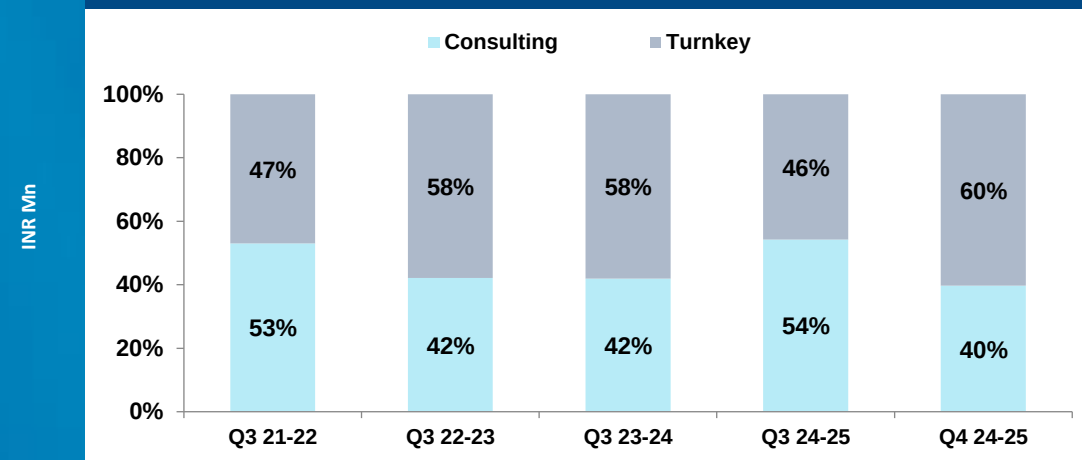
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Q3 FY25-26 Quarterly Performance - Standalone

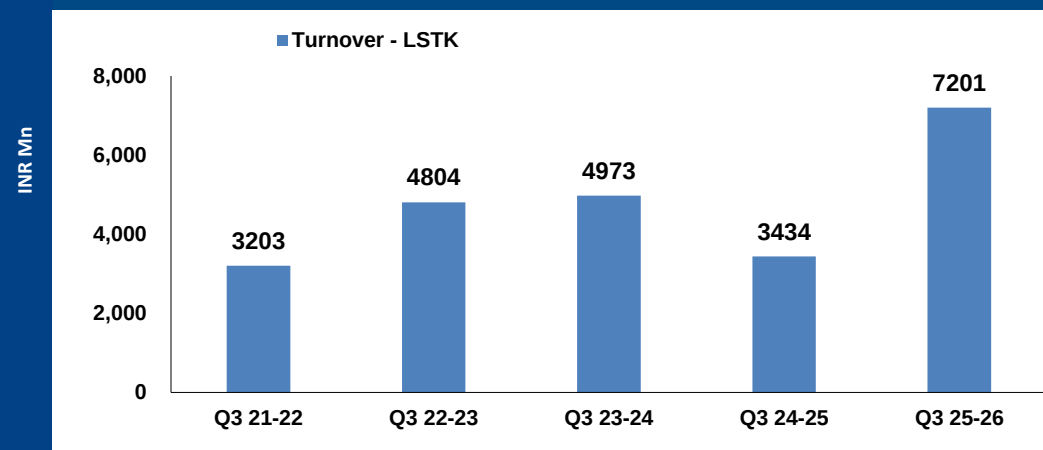
Turnover - Consultancy



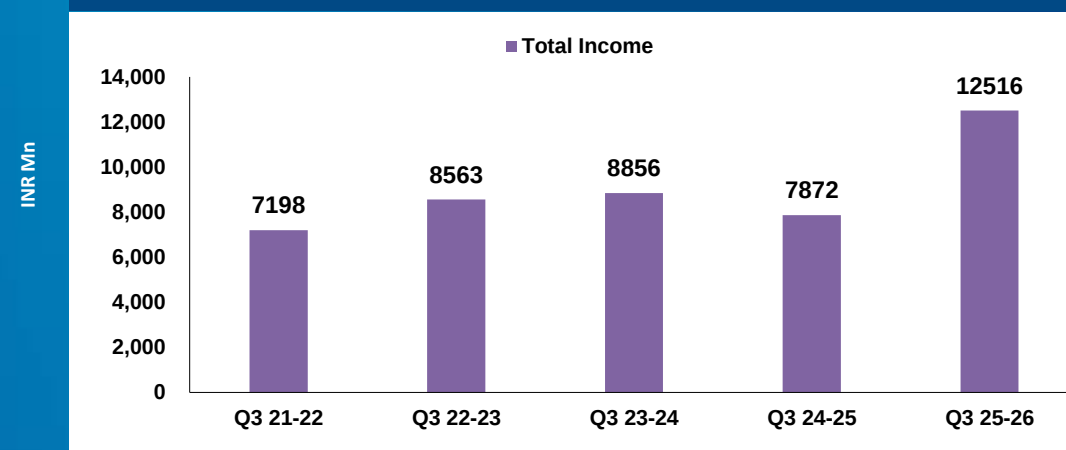
Turnover Mix (Consultancy Vs Turnkey)



Turnover - Turnkey



Total Income

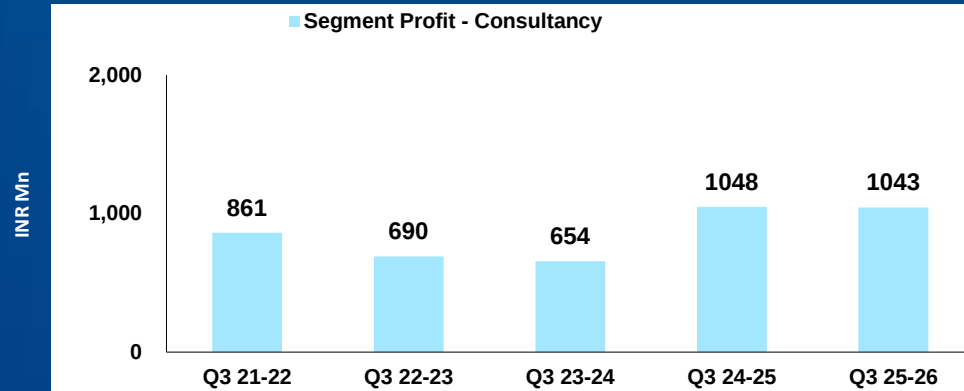


Note: All figures are on standalone basis

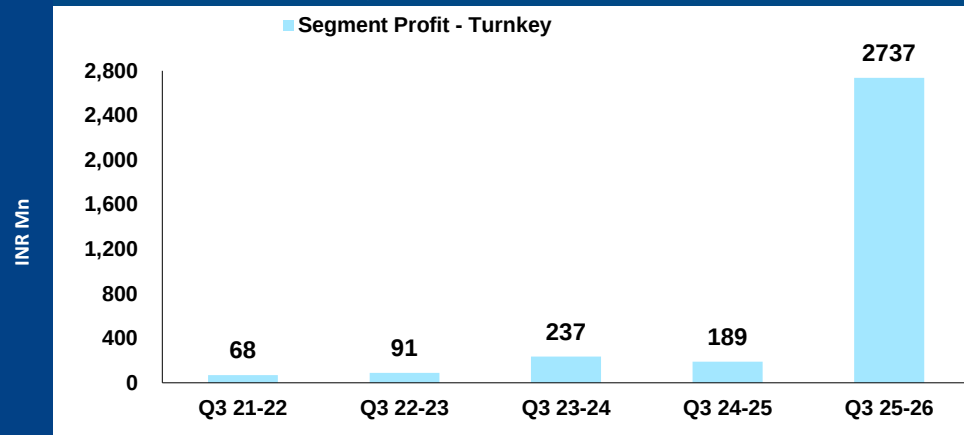
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Q3 FY25-26: Quarterly Performance - Standalone

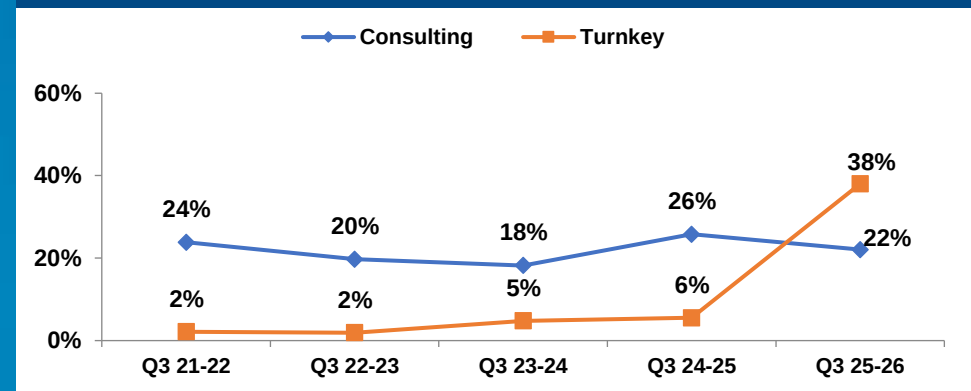
Segment Profit - Consultancy



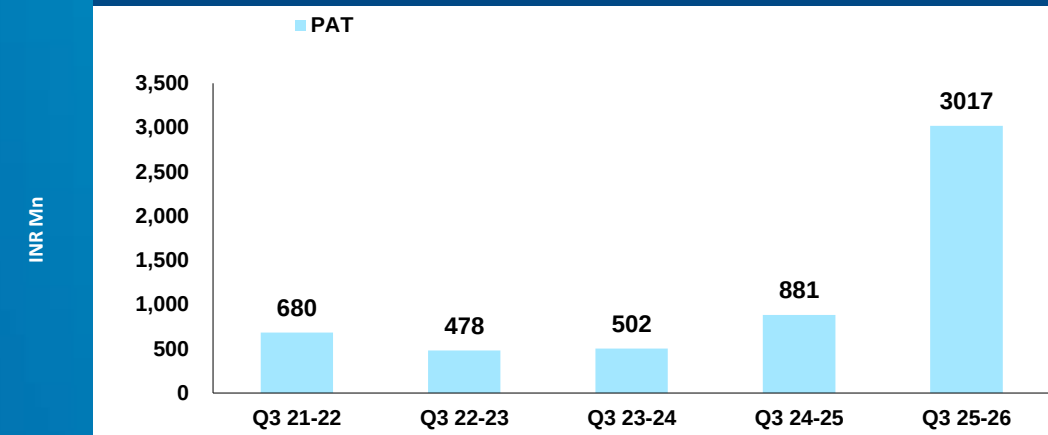
Segment Profit - Turnkey



Segment Profit %



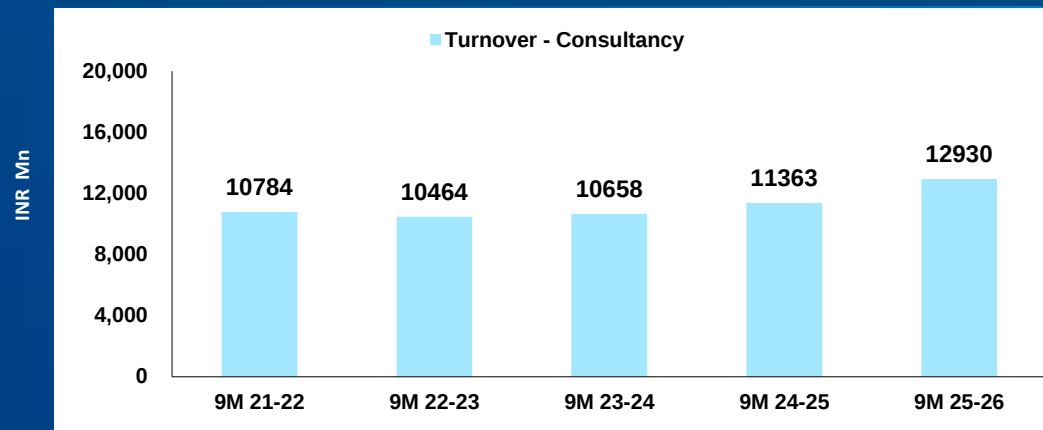
PAT



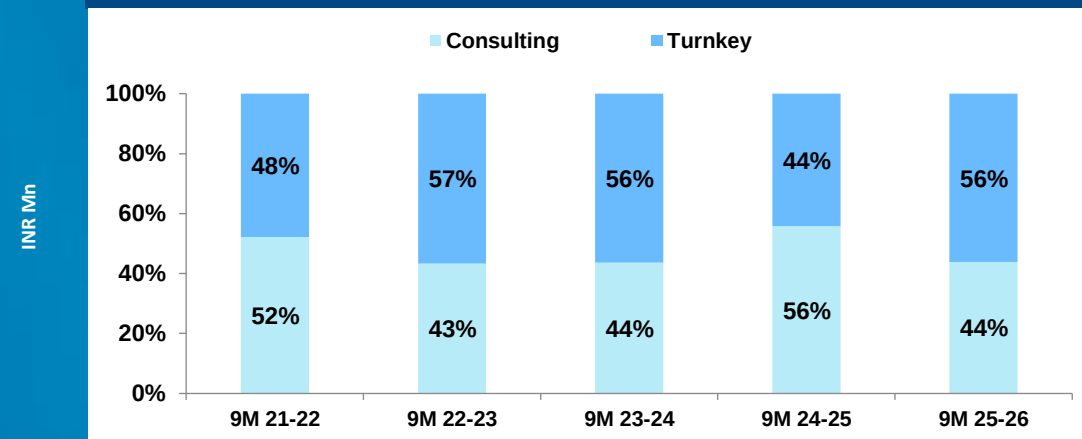
Note: All figures are on standalone basis

9M FY25-26 Quarterly Performance - Standalone

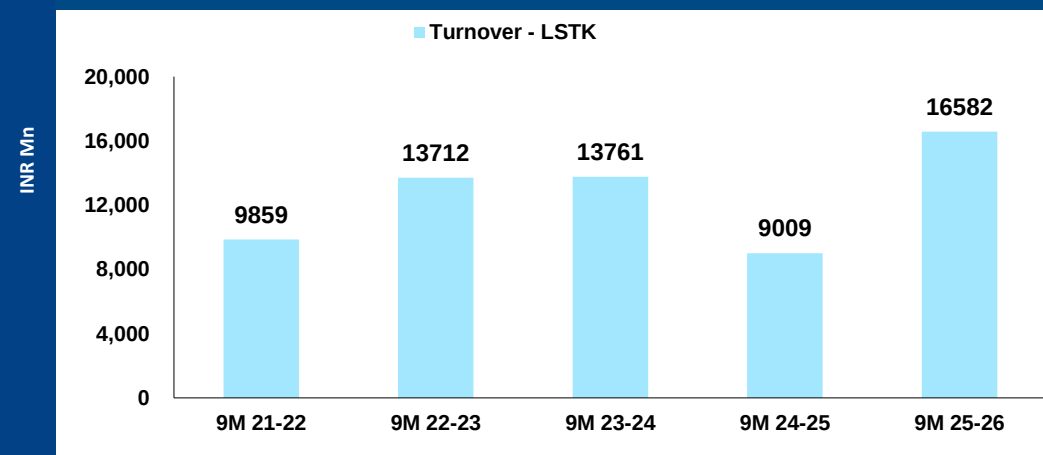
Turnover - Consultancy



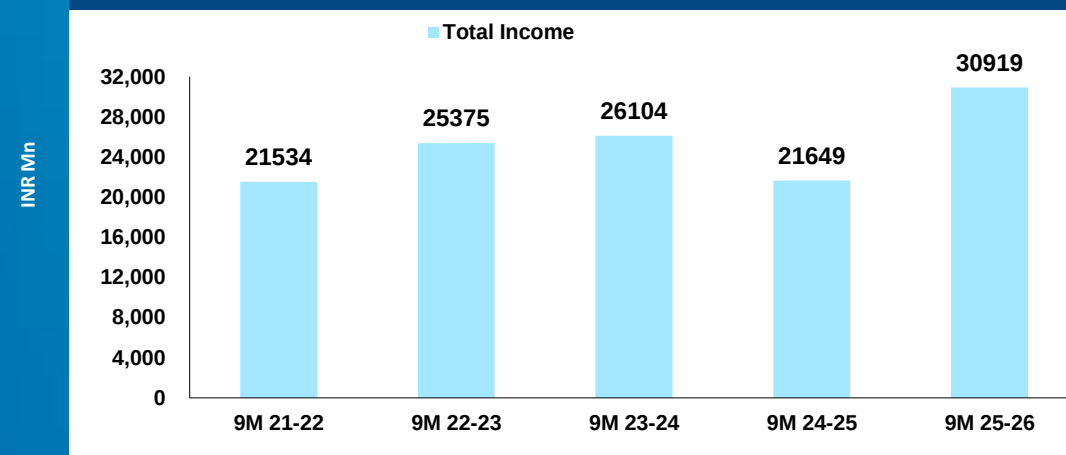
Turnover Mix (Consultancy Vs Turnkey)



Turnover - Turnkey



Total Income

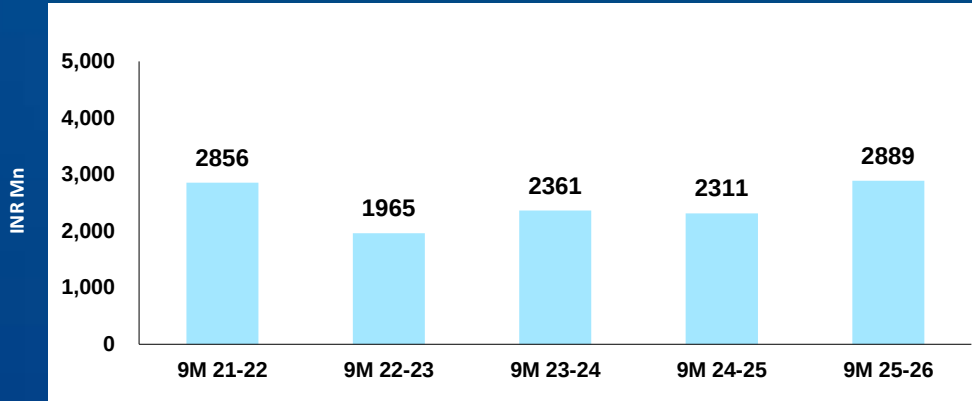


Note: All figures are on standalone basis

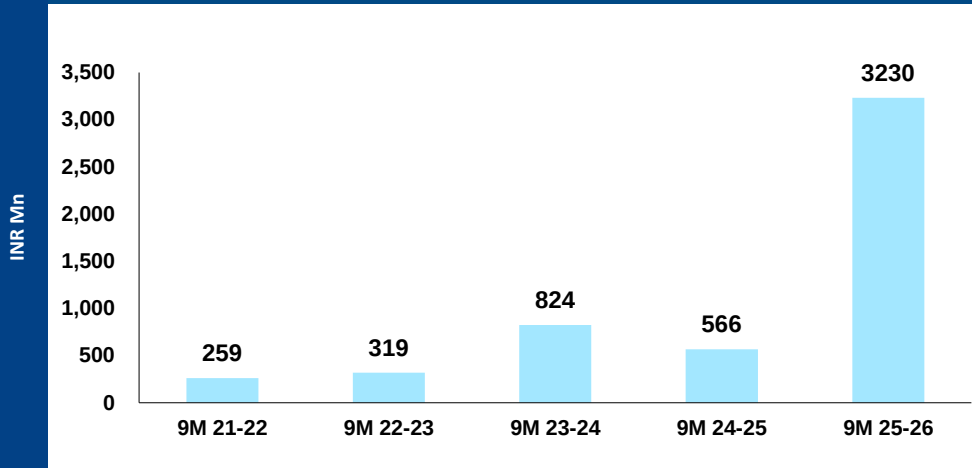
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9M FY25-26: Quarterly Performance - Standalone

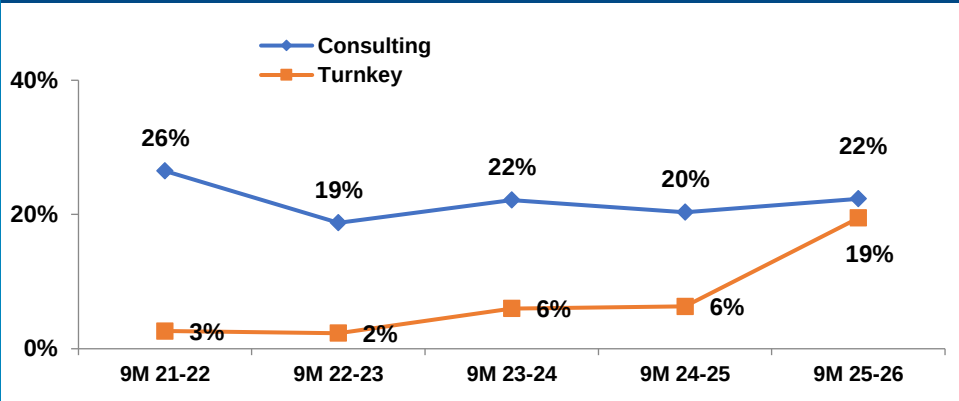
Segment Profit - Consultancy



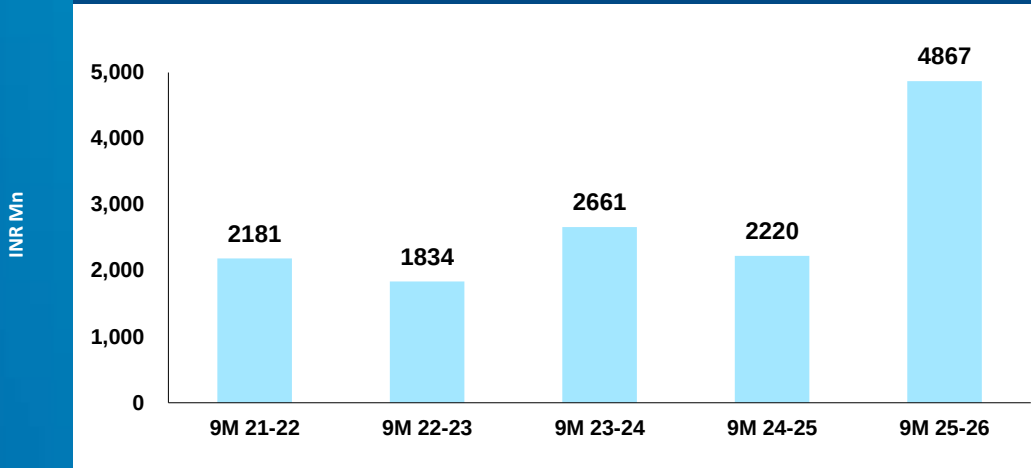
Segment Profit - Turnkey



Segment Profit %



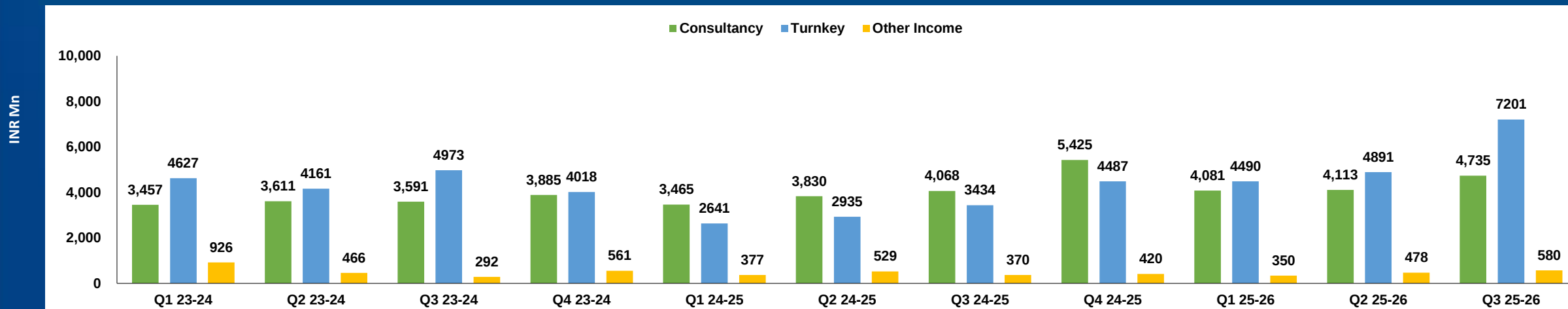
PAT



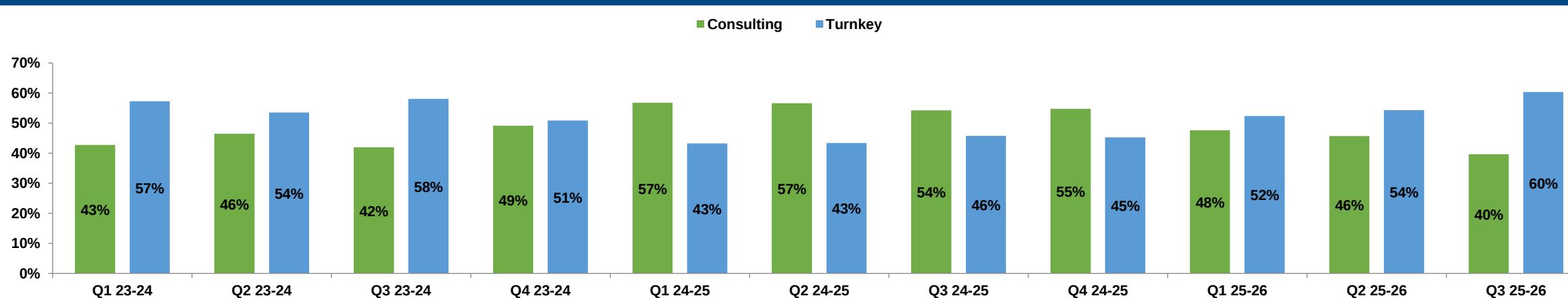
Note: All figures are on standalone basis

Quarterly Performance Track Record - Standalone

Total Income



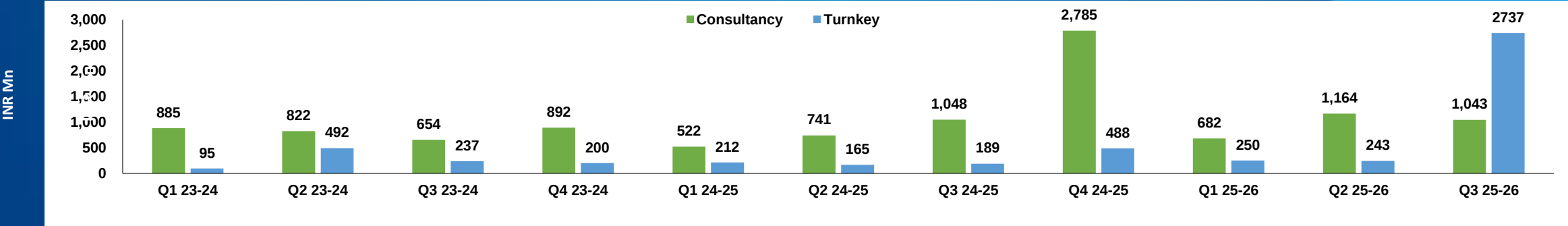
Revenue Mix (Consultancy Vs Turnkey)



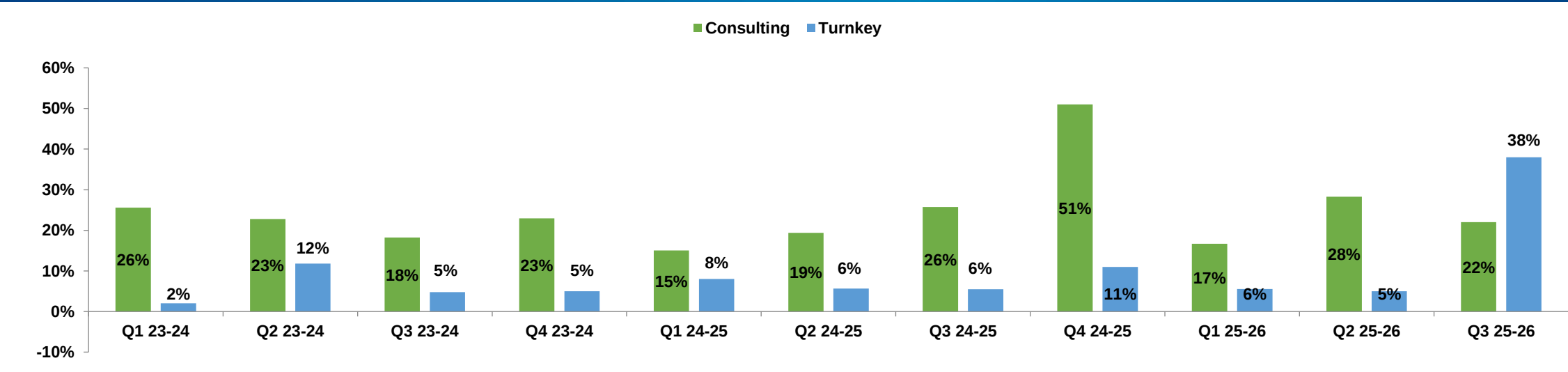
Note: All figures are on standalone basis

Quarterly Performance Track Record – Standalone

Segment Wise Operating Profit



Segment Wise Profit %



Note: All figures are on standalone basis



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Quarterly Business Secured and Order Book

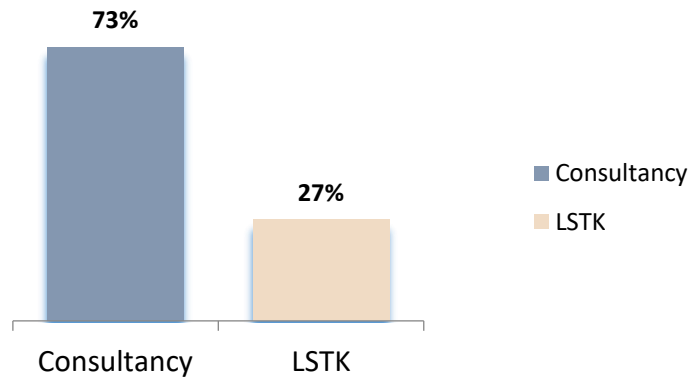
Quarterly Business Secured and Order Book – Standalone

Business Secured	9M 25-26	Q3 25-26	Q2 25-26	Q1 25-26	Q1 24-25	Q2 24-25	Q3 24-25	Q4 24-25
Consultancy (domestic)	7,104	2,967	2,819	1,318	10,023	15,864	2,097	7,012
Consultancy (overseas)	16,573	723	11,085	4,765	1,700	1,041	586	7,441
Consultancy Total	23,677	3,690	13,904	6,083	11,723	16,905	2,683	14,453
Turnkey	18,991	1,337	9,445	8,209	12,068	10,672	16,101	-2,464
Total Business secured	42,668	5,027	23,349	14,292	23,791	27,577	18,784	11,989

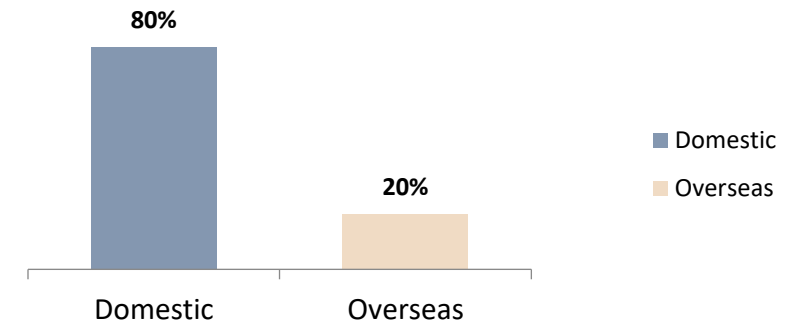
Order Book	As on Dec 25	As on Sep 25	As on Jun 25	As on Jun 24	As on Sep 24	As on Dec 24	As on Mar 25
Consultancy	75,012	76,856	68,133	55,223	64,957	55,538	66,482
Turnkey	50,367	54,455	53,310	41,358	46,596	57,986	50,691
Total Order Book	125,379	131,311	121,443	96,581	1,11,553	113,524	117,173
Consultancy %	60%	59%	56%	57%	58%	49%	57%
Turnkey %	40%	41%	44%	43%	42%	51%	43%

Quarterly Business Secured Break up – Standalone

Consultancy Vs LSTK



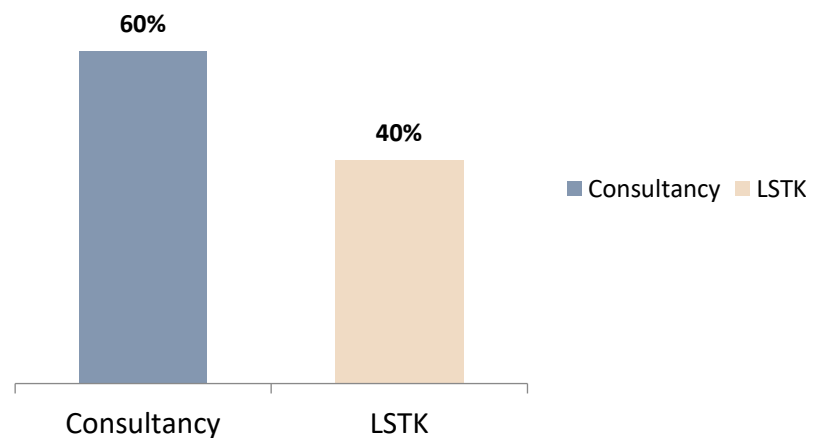
Consultancy
Domestic Vs Overseas



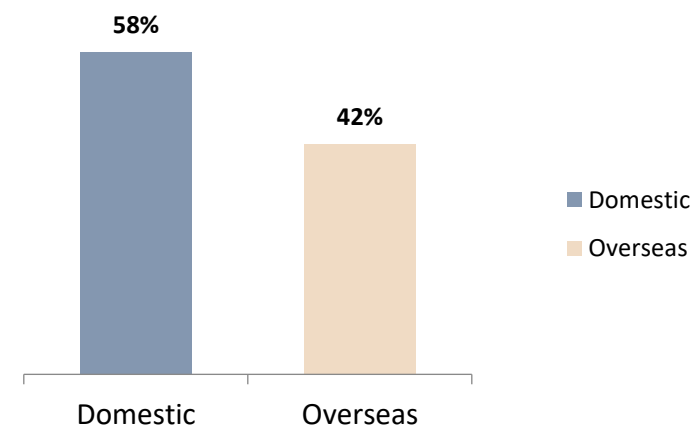
Note : Data on standalone basis

Quarterly Order Book Break up – Standalone

Consultancy Vs LSTK



Consultancy
Domestic Vs Overseas



Note : Data on standalone basis

Q3 FY25-26 : Salient Orders Secured

Service Type	Project scope	Contract Value (Rs. Million)	Award Date	Completion Date
Domestic				
Consultancy	EPCM Services for Ethylene Tank and associated facilities at Dahej	318	October 2025	December 2027
Consultancy	DPR /Licensor Selection and FEED for Coal to SNG Project at Thallaipalli Coal Mines	313	October 2025	October 2027
Consultancy	FEED & Project Management Consultancy (PMC) Services for Paraxylene and Acetic Acid Tank at Dahej	230	October 2025	August 2027
Consultancy	PMC Services for Upcoming Facilities (RFQ-2, RFQ-3 & RFQ-4) Construction work at Dahej	345	October 2025	August 2028
Consultancy	Plant Engineering and 3D Modelling of MBRAPP-1 to 4	621	December 2025	December 2028
Consultancy	EPCM for Revamping of existing Desalter System of CDU/VDU	259	December 2025	December 2028
Overseas				
Consultancy	FEED Services for Steam Turbine Power Generation Unit 1021 and Unit 1025, UAE	141	October 2025	
Consultancy	Project Management Consultant ("PMC") during Front End Engineering Design (FEED) Phase1 and Phase 2 of the Sustainable Aviation Fuel 5000 BPSD, Indonesia	153	November 2025	June 2027
Consultancy	Pre-FEED & FEED Services for Naphtha upgradations to Jet Fuel Project, UAE	361	November 2025	December 2026

Q2 FY25-26 : Salient Orders Secured

Service Type	Project scope	Contract Value (Rs. Million)	Award Date	Completion Date
Domestic				
Depository	PMA Services for Development of Phase -3B	6300	July 2025	July 2028
LSTK-OBE	Construction of Offshore Crew Change Facility, Santacruz, Mumbai	950	July 2025	January 2027
Consultancy	Development of conceptual design and Engineering of Structures, systems and components of Bharat Small Modular Reactor (BSMR)	290	August 2025	November 2026
LSTK-OBE	DPR,BEDP,EPCM & Supply for Helium Recovery from Natural Gas for OECT	390	August 2025	February 2027
LSTK-OBE	Construction of New Office Building at Uran	470	August 2025	February 2027
Consultancy	Independent Engineer for International Deepwater Multipurpose Seaport Project	210	September 2025	September 2028
Consultancy	Project Management Agency (PMA) for Implementation of Electronics Component Manufacturing Scheme	950	September 2025	August 2031
LSTK-OBE	Convention Centre at Advanced Training Institute, Goa	120	September 2025	November 2025
Overseas				
Consultancy	FEED & PMC Services for Ruwais Field in Onshore Block -1	270	July 2025	July 2026
Consultancy	PMC & EPCM Services for New Fertilizer Plant in North Africa	6150	September 2025	September 2027

Q1 FY25-26 : Salient Orders Secured

Service Type	Project scope	Contract Value (Rs. Million)	Award Date	Completion Date
Domestic				
Depository	PMC Services for “Development of Field Training Modules (FTM) at Nagpur”	1300	April 2025	December 2026
Consultancy	Preparation of Detailed Feasibility Report (DFR) with +/- 20 % Cost Estimate, Firming up of Configuration, Licensor Selection and Obtain Environment Clearance for Greenfield Refinery Cum Petrochemical Complex in Andhra Pradesh	310	April 2025	January 2026
Depository	PMC for Construction of boundary wall around the Shri Ram Mandir Complex in Ayodhya	420	April 2025	June 2026
Depository	Project Management Consultant for Construction of Office Building Complex at Mumbai	6480	April 2025	September 2027
Overseas				
Consultancy	Engineering and Project Management Consultancy Services in Kuwait	3910	June 2025	October 2029
Consultancy	Select Study for Umm Al Dalkh (UAD) Long Term Development Project (LTDP) Project No. 14001-11536 (Package-2), UAE	760	June 2025	May 2026



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Annual Performance Summary

Annual Performance Summary – Standalone

Rs Mn

TURNOVER	2024-25	2023-24	2022-23	2021-22	2020-21
Consultancy	16,788	14,543	14,179	14,575	13,833
Turnkey	13,496	17,779	18,659	14,129	17,214
Consultancy + Turnkey	30,284	32,322	32,838	28,704	31,047
Other Income	1,696	2,246	1,691	1,367	1,949
Total Income	31,980	34,568	34,529	30,071	32,996

SEGMENT PROFITS	2024-25	2023-24	2022-23	2021-22	2020-21
Consultancy	5,096	3,253	3,830	4,085	3,799
Turnkey	1054	1,024	521	356	558
Consultancy %	30%	22%	27%	28%	27%
Turnkey %	8%	6%	3%	3%	3%

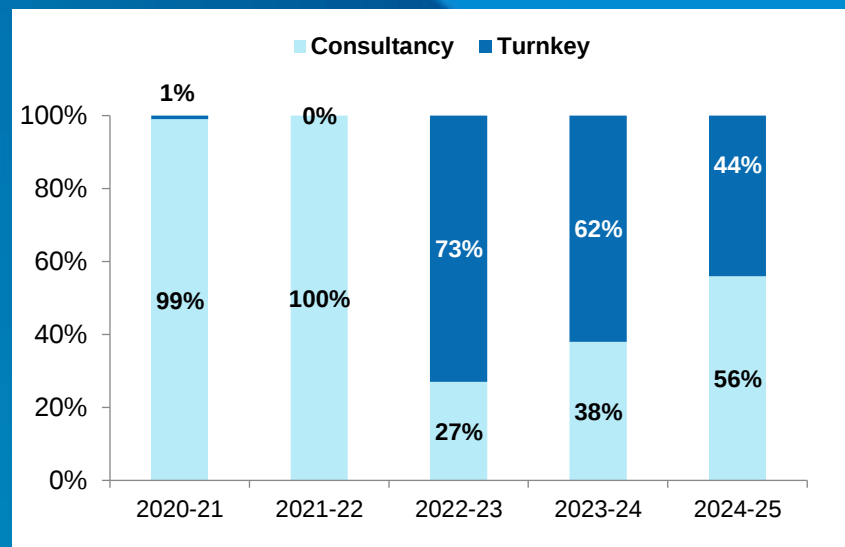
PAT	2024-25	2023-24	2022-23	2021-22	2020-21
PAT	4,652	3,570	3,422	3,444	2,595
PAT %	15%	11%	10%	12%	8%

Note: All figures are on standalone basis and rounded off to nearest digit

Business Secured and Order Book – Standalone

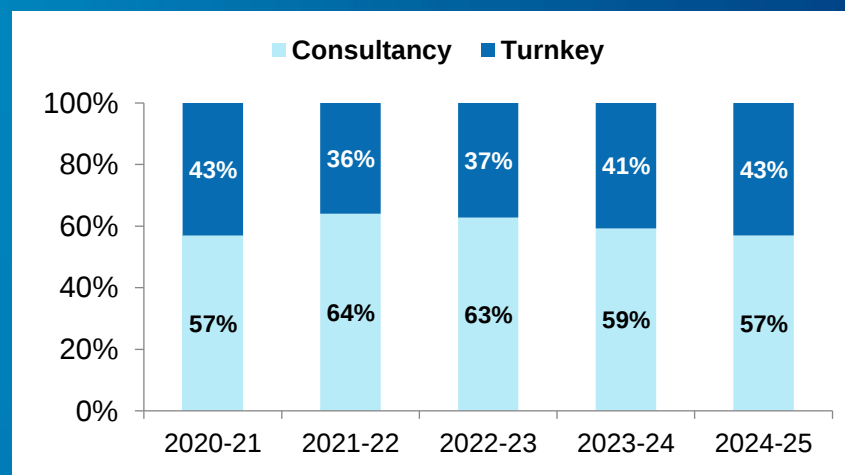
Rs Mn

Business Secured	FY 24-25	FY 23-24	FY 22-23	FY 21-22	FY 20-21
Consultancy (domestic)	34,996	7,964	6,477	16,515	14,550
Consultancy (overseas)	10,768	4,985	6,138	356	1,011
Consultancy Total	45,764	12,949	12,615	16,871	15,562
Turnkey	36,377	21,113	34,463	0	130
Total Business secured	82,141	34,062	47,078	16,871	15,692



Rs Mn

Order Book	March 25	March 24	March 23	March 22	March 21
Consultancy	66,482	46,367	48,296	48,983	45,816
Turnkey	50,691	31,868	28,650	27,566	34,003
Total Order Book	117,173	78,235	76,946	76,549	79,819
Consultancy %	57%	59%	63%	64%	57%
Turnkey %	43%	41%	37%	36%	43%



Capital Investments – as on 31st December 2025

Description	Investment 1	Investment 2		Investment 3	Investment 4
Name	Ramagundam Fertilizer Project	NELP IX : Two Upstream Assets		Minority stake in Numaligarh Refinery Ltd.	LLC-BEO (Bharat Energy Office)
		(CB-ONN-2010 / 8)	CB-ONN-2010 / 11		
Implementing agency	M/s Ramagundam Fertiliser & Chemical Ltd.	M/s Bharat Petro Resources Ltd. (BPRL)	M/s GAIL India Ltd.	-	-
JV Partners / Share-holding	NFL - 26%; EIL - 26%; FCIL - 11%; GAIL- 14.3%; Telangana Govt - 11%; HTAS Consortium- 11.7%	BPRL – 25%, GAIL – 25%, EIL – 20%, BFIL – 20%, MIEL – 10%	BPRL – 25%, GAIL – 25%, EIL – 20%, BFIL – 15%, MIEL – 15%	EIL stake 4.37%	Equal participation of 20% by OIL, OVL, GAIL, IOCL & EIL
State / Country	Telangana	Gujarat	Gujarat	Assam	Moscow, Russia
Size / Capacity / Area	<u>Urea:</u> 3850 MTPD <u>Ammonia:</u> 2200 MTPD	Exploration Acreage 42 Sq. Km.	Exploration Acreage 131 Sq. Km.	3 MMTPA Refinery (Currently undergoing expansion to 9 MMTPA)	-
Approximate project cost/ investment at start	Rs. 6388 Crore	Rs. 300 Crore / USD 50 Million (During Bidding Stage)		-	USD 500,000/-
Total Equity Investment by EIL	Rs. 491 Crore	-		Rs 838.42 Crore	USD 100,000/-

*Rs. 34.58 Crore invested in NRL in 1st Quarter of FY 2025-26 against Rights issue of 1,25,73,627 equity shares.

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