



Engineers India Limited



Investor Presentation 1st Quarter Results : FY 25-26



Delivering Excellence Through People

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Quarterly Financial Performance

Q1 FY25-26 Performance Summary - Standalone

Standalone

Rs Mn

TURNOVER	Q1 25-26	Q1 24-25	Q2 24-25	Q3 24-25	Q4 24-25
Consultancy – Domestic	3340.68	2617.89	2787.02	3087.54	4585.67
Consultancy – Overseas	740.60	847.53	1042.60	980.36	839.03
Consultancy Total	4081.28	3465.42	3829.62	4067.90	5424.70
Turnkey	4490.20	2640.81	2934.71	3433.72	4486.64
Consultancy + Turnkey	8571.48	6106.23	6764.33	7501.62	9911.34
Other Income	349.64	376.96	529.49	370.46	419.54
Total Income	8921.11	6483.19	7293.82	7872.08	10330.88

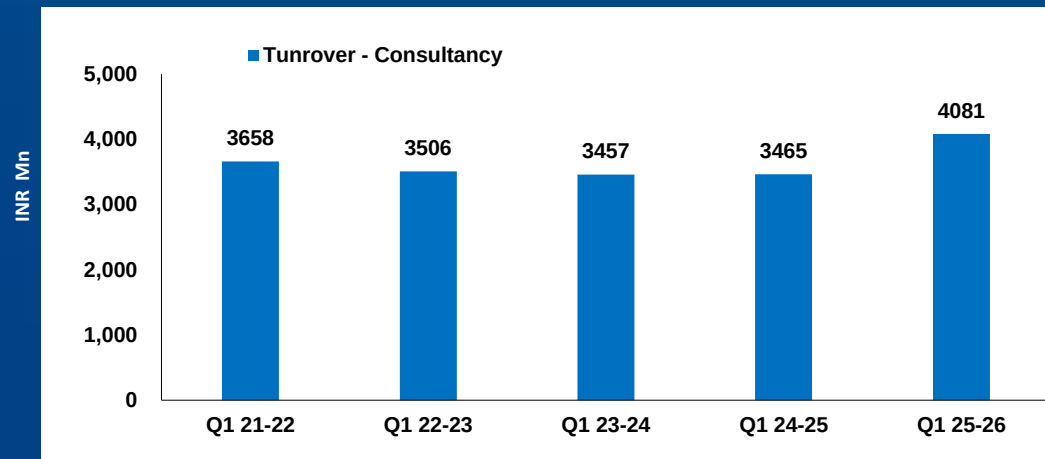
SEGMENT PROFIT	Q1 25-26	Q1 24-25	Q2 24-25	Q3 24-25	Q4 23-24
Consultancy	682.17	521.56	741.36	1047.98	2785.37
Turnkey	249.71	211.69	165.21	189.20	487.80
Total	931.88	733.25	906.57	1237.18	3273.17

Note: All figures are on standalone basis

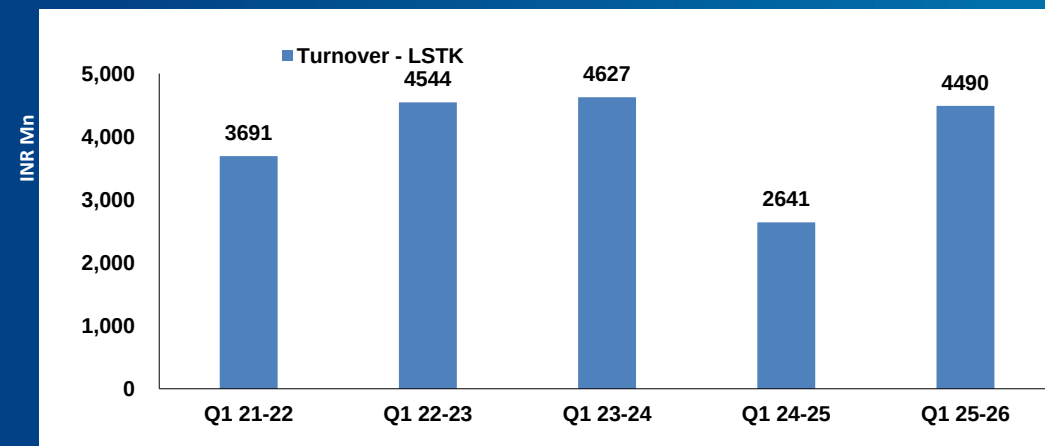
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Q1 FY25-26 Quarterly Performance - Standalone

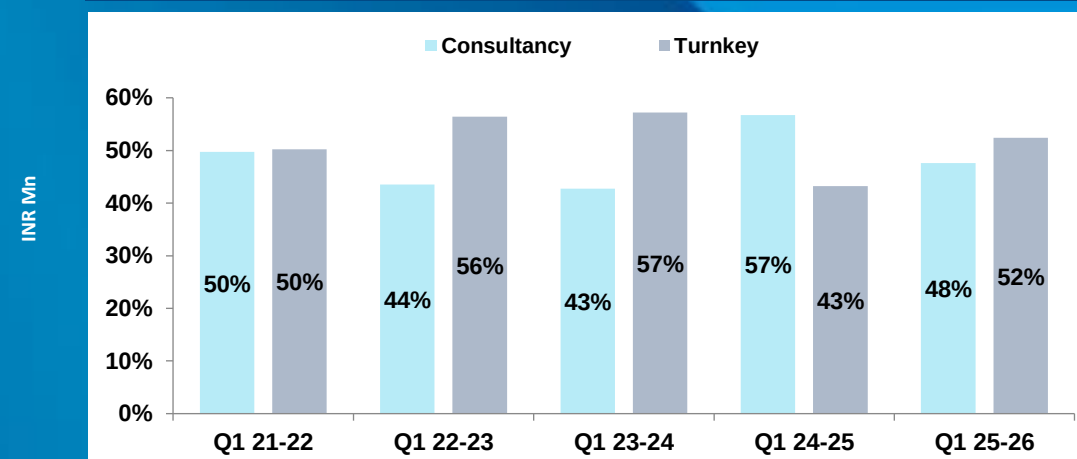
Turnover - Consultancy



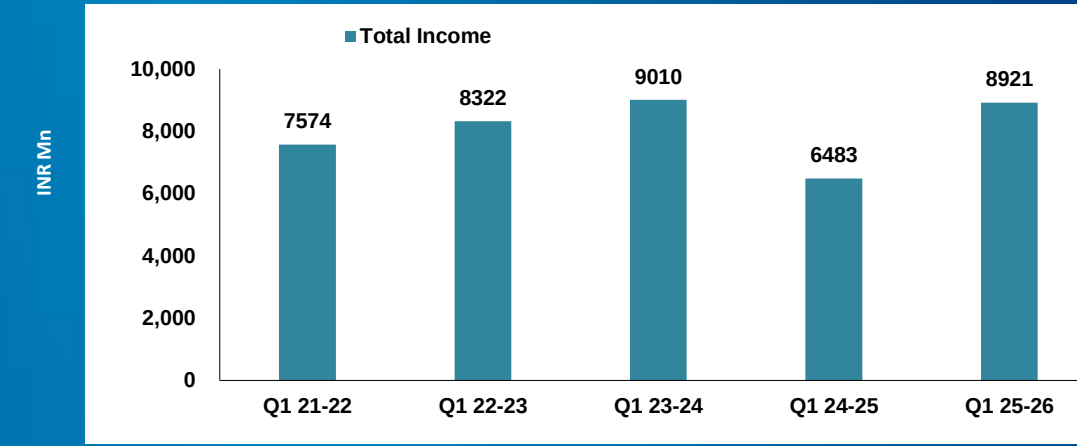
Turnover - Turnkey



Turnover Mix (Consultancy Vs Turnkey)



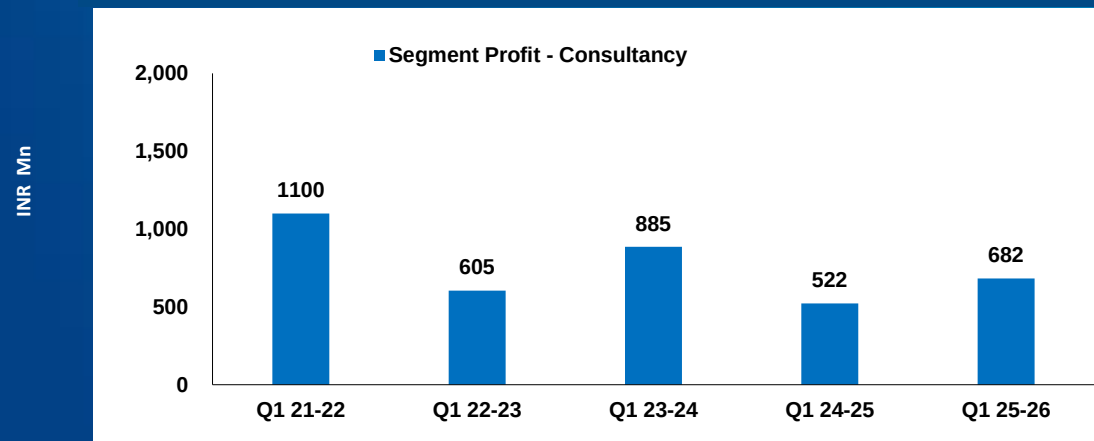
Total Income



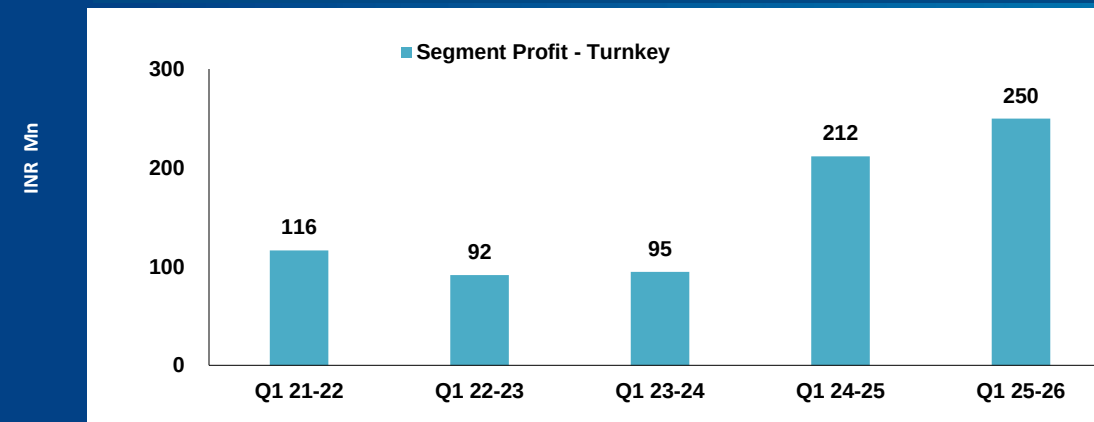
Note: All figures are on standalone basis

Q1 FY25-26 Quarterly Performance - Standalone

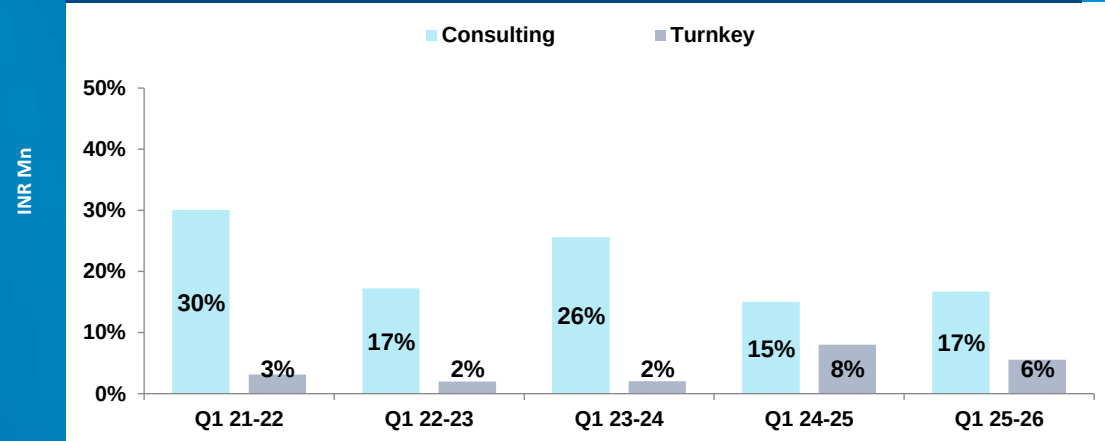
Segment Profit - Consultancy



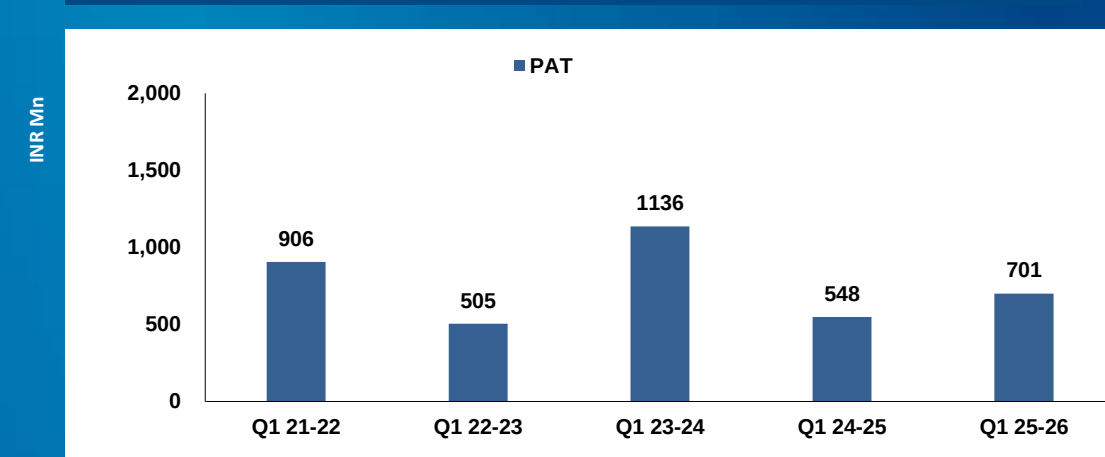
Segment Profit - Turnkey



Segment Profit %



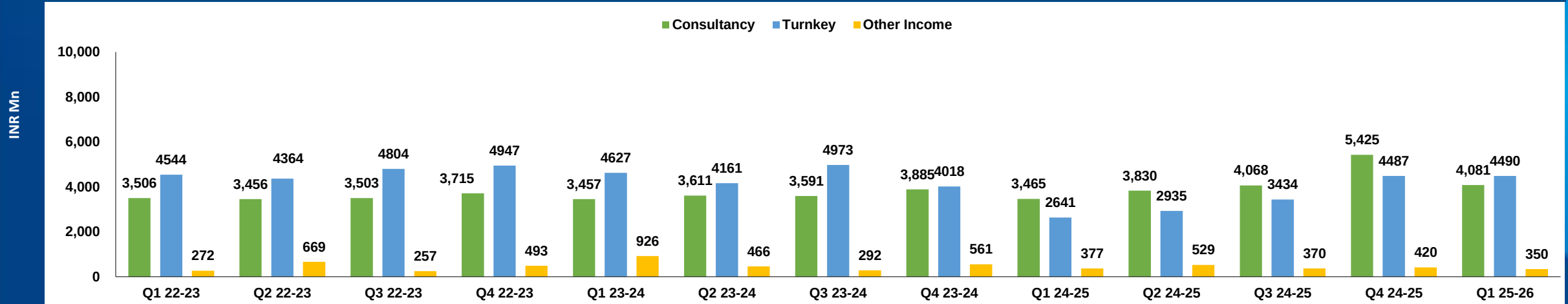
PAT



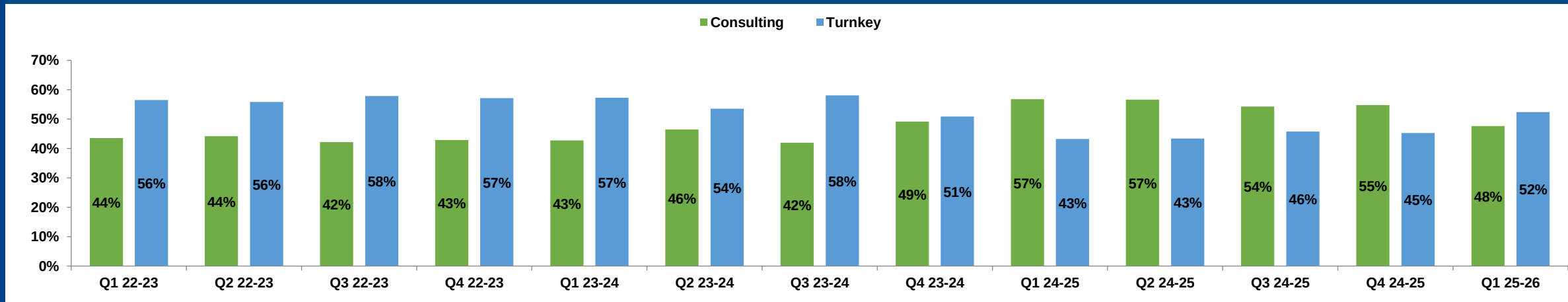
Note: All figures are on standalone basis

Quarterly Performance Track Record - Standalone

Total Income



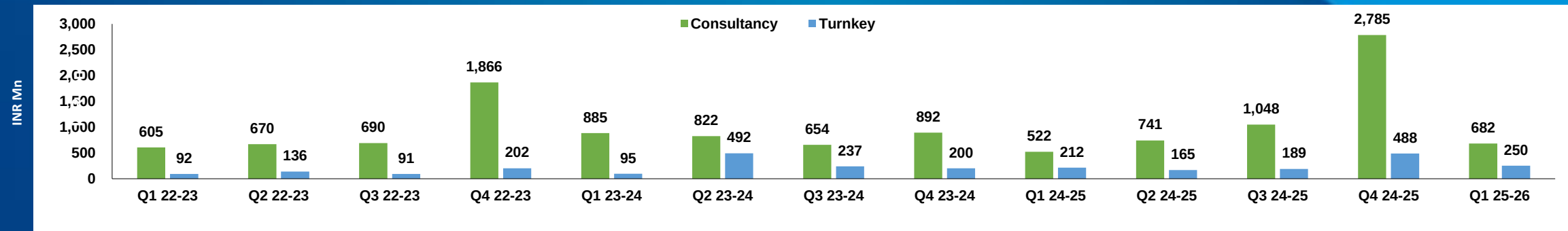
Revenue Mix (Consultancy Vs Turnkey)



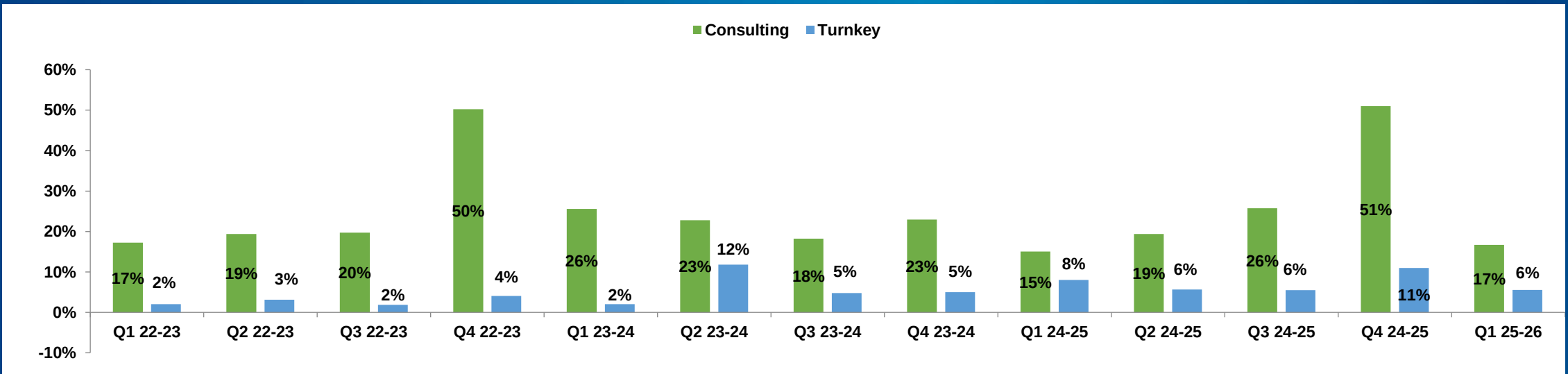
Note: All figures are on standalone basis

Quarterly Performance Track Record – Standalone

Segment Wise Operating Profit



Segment Wise Profit %



Note: All figures are on standalone basis



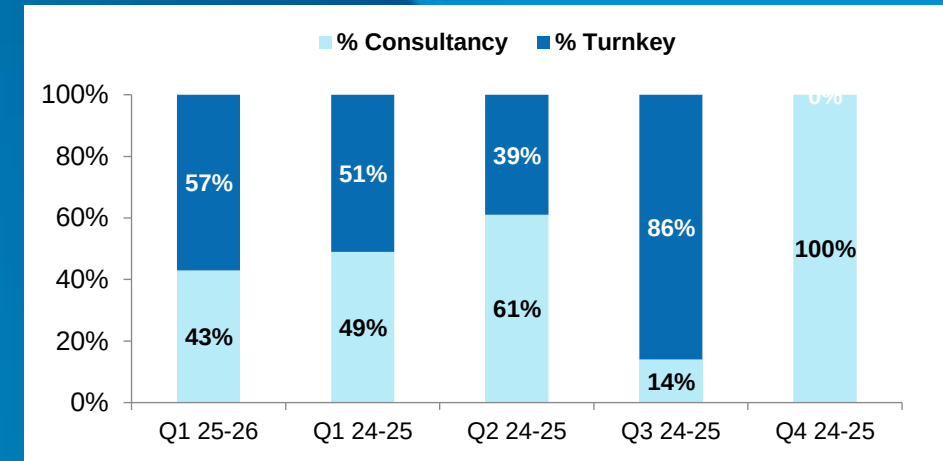
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Quarterly Business Secured and Order Book

Quarterly Business Secured and Order Book – Standalone

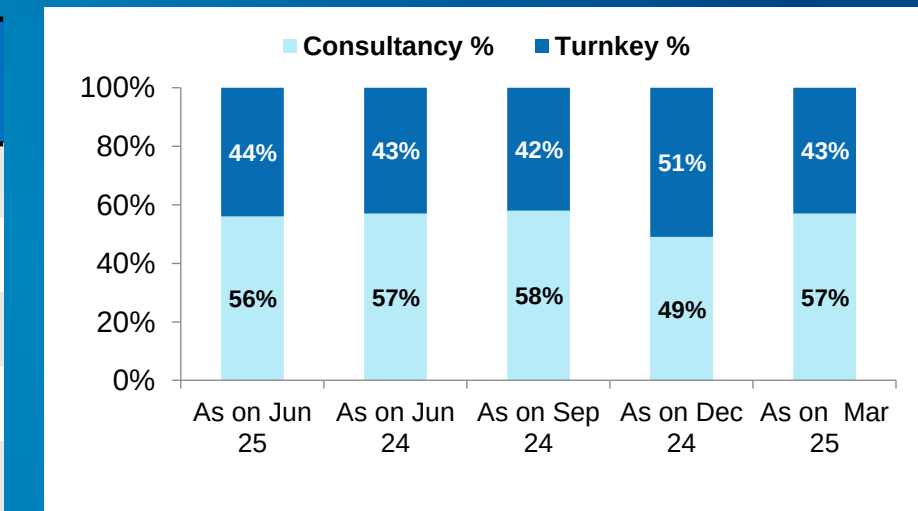
Rs Mn

Business Secured	Q1 25-26	Q1 24-25	Q2 24-25	Q3 24-25	Q4 24-25
Consultancy (domestic)	1,318	10,023	15,864	2,097	7,012
Consultancy (overseas)	4,765	1,700	1,041	586	7,441
Consultancy Total	6,083	11,723	16,905	2,683	14,453
Turnkey	8,209	12,068	10,672	16,101	-2,464
Total Business secured	14,292	23,791	27,577	18,784	11,989



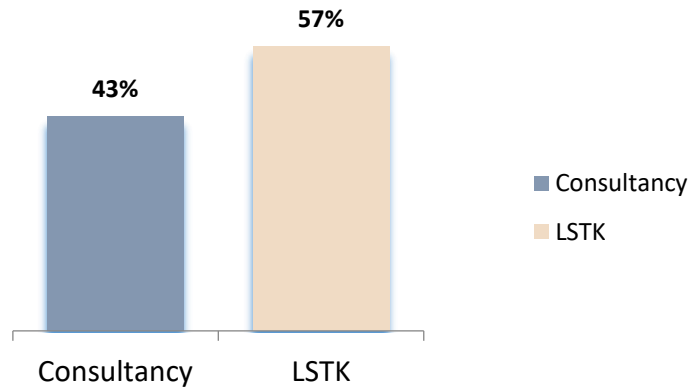
Rs Mn

Order Book	As on Jun 25	As on Jun 24	As on Sep 24	As on Dec 24	As on Mar 25
Consultancy	68133	55,223	64,957	55538	66482
Turnkey	53310	41,358	46,596	57986	50691
Total Order Book	121443	96,581	1,11,553	113524	117173
Consultancy %	56%	57%	58%	49%	57%
Turnkey %	44%	43%	42%	51%	43%

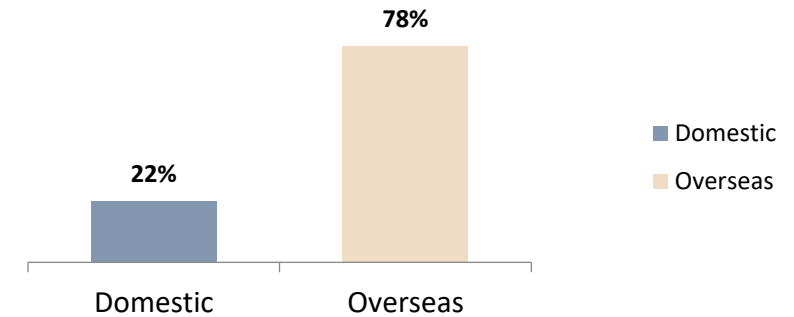


Quarterly Business Secured Break up – Standalone

Consultancy Vs LSTK



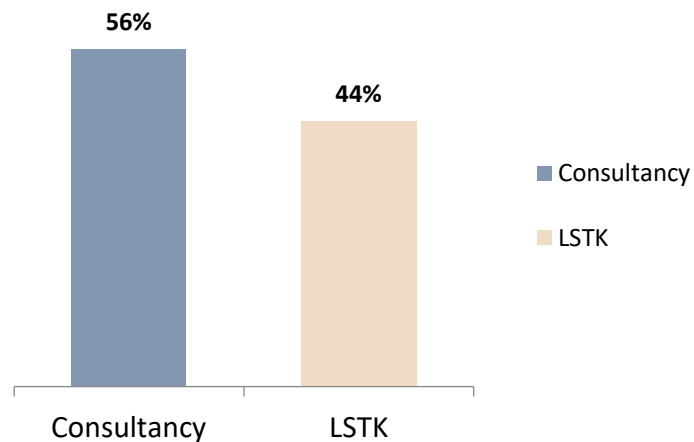
Consultancy
Domestic Vs Overseas



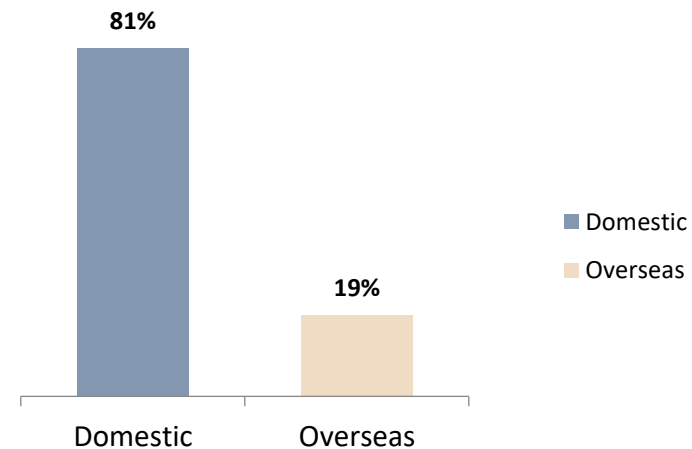
Note : Data on standalone basis

Quarterly Order Book Break up – Standalone

Consultancy Vs LSTK



Consultancy
Domestic Vs Overseas



Note : Data on standalone basis

Q1 FY24-25 : Salient Orders Secured

Service Type	Project scope	Client	Contract Value (Rs. Million)	Award Date	Completion Date
Domestic					
Depository	Project Management Consultancy Services for “Development of Field Training Modules (FTM) at NFSC, Nagpur”	National Fire Service College (NFSC)	1300	April 2025	December 2026
Consultancy	Detailed Feasibility Report (DFR) with Cost Estimate, Firming up of Configuration, Licensor Selection and Obtain Environment Clearance for Greenfield Refinery Cum Petrochemical Complex in Andhra Pradesh	Bharat Petroleum Corporation Limited (BPCL)	310	April 2025	January 2026
Depository	PMC for Construction of boundary wall around the Shri Ram Mandir Complex in Ayodhya	Shri Ram Janmabhoomi Teerth Kshetra Trust	428	April 2025	June 2026
Depository	Project Management Consultant for Construction of JNPA Office Building Complex at Mallet Bundar, Mumbai	Jawaharlal Nehru Port Authority (JNPA)	6480	April 2025	September 2027
Overseas					
Consultancy	Engineering and Project Management Consultancy Services	Joint Operation-Saudi Arabian Chevron Inc - Kuwait Gulf Oil Company	3913	June 2025	October 2029
Consultancy	Select Study for Umm Al Dalkh (UAD) Long Term Development Project (LTDP) Project No. 14001-11536 (Package-2)	ADNOC Offshore	762	June 2025	May 2026



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Annual Performance Summary

Annual Performance Summary – Standalone

Rs Mn

TURNOVER	2024-25	2023-24	2022-23	2021-22	2020-21
Consultancy	16,788	14,543	14,179	14,575	13,833
Turnkey	13,496	17,779	18,659	14,129	17,214
Consultancy + Turnkey	30,284	32,322	32,838	28,704	31,047
Other Income	1,696	2,246	1,691	1,367	1,949
Total Income	31,980	34,568	34,529	30,071	32,996

SEGMENT PROFITS	2024-25	2023-24	2022-23	2021-22	2020-21
Consultancy	5,096	3,253	3,830	4,085	3,799
Turnkey	1054	1,024	521	356	558
Consultancy %	30%	22%	27%	28%	27%
Turnkey %	8%	6%	3%	3%	3%

PAT	2024-25	2023-24	2022-23	2021-22	2020-21
PAT	4,652	3,570	3,422	3,444	2,595
PAT %	15%	11%	10%	12%	8%

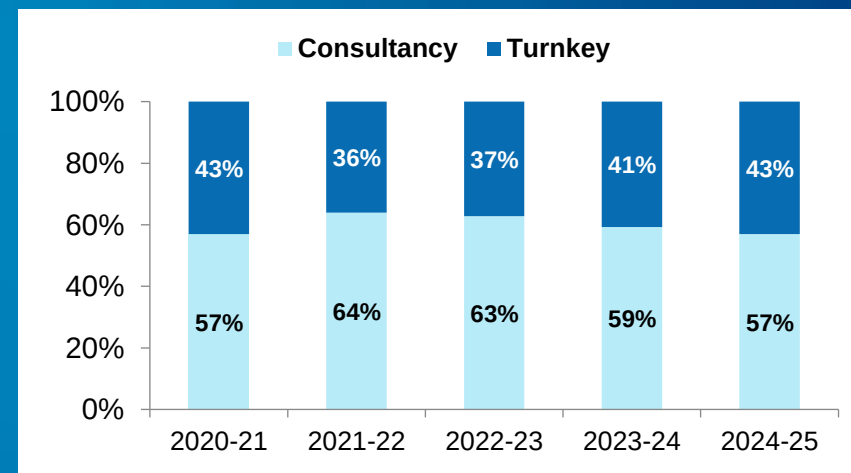
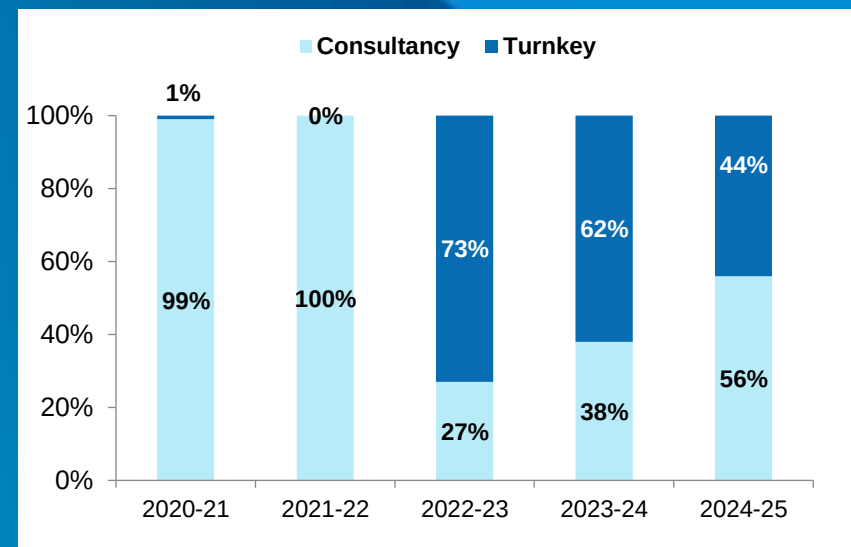
Note: All figures are on standalone basis and rounded off to nearest digit

Business Secured and Order Book – Standalone

Rs Mn

Business Secured	FY 24-25	FY 23-24	FY 22-23	FY 21-22	FY 20-21
Consultancy (domestic)	34,996	7,964	6,477	16,515	14,550
Consultancy (overseas)	10,768	4,985	6,138	356	1,011
Consultancy Total	45,764	12,949	12,615	16,871	15,562
Turnkey	36,377	21,113	34,463	0	130
Total Business secured	82,141	34,062	47,078	16,871	15,692

Order Book	March 25	March 24	March 23	March 22	March 21
Consultancy	66482	46,367	48,296	48,983	45,816
Turnkey	50691	31,868	28,650	27,566	34,003
Total Order Book	117173	78,235	76,946	76,549	79,819
Consultancy %	57%	59%	63%	64%	57%
Turnkey %	43%	41%	37%	36%	43%



Capital Investments – as on 30th June 2025

Description	Investment 1	Investment 2		Investment 3	Investment 4
Name	Ramagundam Fertilizer Project	NELP IX : Two Upstream Assets		Minority stake in Numaligarh Refinery Ltd.	LLC-BEO (Bharat Energy Office)
		(CB-ONN-2010 / 8)	CB-ONN-2010 / 11		
Implemen-ting agency	M/s Ramagundam Fertiliser & Chemical Ltd.	M/s Bharat Petro Resources Ltd. (BPRL)	M/s GAIL India Ltd.	-	-
JV Partners / Share-holding	NFL - 26%; EIL - 26%; FCIL - 11%; GAIL- 14.3%; Telangana Govt - 11%; HTAS Consortium- 11.7%	BPRL – 25%, GAIL – 25%, EIL – 20%, BFIL – 20%, MIEL – 10%	BPRL – 25%, GAIL – 25%, EIL – 20%, BFIL – 15%, MIEL – 15%	EIL stake 4.37%	Equal participation of 20% by OIL, OVL, GAIL, IOCL & EIL
State / Country	Telangana	Gujarat	Gujarat	Assam	Moscow, Russia
Size / Capacity / Area	<u>Urea:</u> 3850 MTPD <u>Ammonia:</u> 2200 MTPD	Exploration Acreage 42 Sq. Km.	Exploration Acreage 131 Sq. Km.	3 MMTPA Refinery (Currently undergoing expansion to 9 MMTPA)	-
Approximate project cost/ investment at start	Rs. 6388 Crore	Rs. 300 Crore / USD 50 Million (During Bidding Stage)		-	USD 500,000/-
Total Equity Investment by EIL	Rs. 491 Crore	-		Rs 838.42 Crore	USD 100,000/-

*Rs. 34.58 Crore invested in NRL in 1st Quarter of FY 2025-26 against Rights issue of 1,25,73,627 equity shares.

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